

# Sample Welcome Letter To My New Manager Textbook

**sample welcome letter to my new manager** is an essential tool for establishing a positive first impression and fostering a strong professional relationship. Whether you're an employee welcoming a new manager or a manager reaching out to your team, crafting a thoughtful and well-structured welcome letter can set the tone for open communication, mutual respect, and collaboration. In this comprehensive guide, we will explore the key elements of an effective welcome letter, provide sample templates, and offer tips to ensure your message resonates and creates a welcoming environment from day one.

## Understanding the Importance of a Welcome Letter to Your New Manager

A welcome letter serves as a formal yet warm gesture that helps bridge the gap between existing team members and a new managerial leader. It demonstrates your enthusiasm, professionalism, and willingness to support the new manager's integration into the team. Additionally, a well-crafted letter can:

- Reinforce a culture of openness and respect
- Clarify expectations and shared goals
- Establish a foundation for effective communication
- Reduce onboarding anxiety for the new manager
- Foster a sense of belonging and camaraderie

By investing time in writing a comprehensive welcome letter, you set the stage for a successful working relationship and contribute to a positive organizational culture.

## Key Components of a Sample Welcome Letter to Your New Manager

To create an impactful and engaging welcome letter, consider including the following elements:

### 1. Warm Greeting and Introduction

Start with a friendly opening that expresses enthusiasm about the new manager's arrival. Introduce yourself briefly and acknowledge their new role.

## 2. Express Support and Readiness to Collaborate

Show your willingness to assist and work together. Emphasize your commitment to shared success.

## 3. Share Relevant Information About the Team and Projects

Provide concise details about ongoing projects, team dynamics, and organizational culture to help the manager acclimate.

## 4. Highlight Key Expectations and Goals

Outline any important objectives or expectations that align with the team's mission and the company's vision.

## 5. Offer Assistance and Open Communication

Encourage open dialogue and offer specific ways you can support them during their transition.

## 6. Close on a Positive Note

End with an optimistic statement that reaffirms your enthusiasm for working together.

## Sample Welcome Letter to Your New Manager

Below is a comprehensive sample template that you can customize to suit your organization's culture and your personal style:

``plaintext

Subject: Welcome to the Team!

Dear [Manager's Name],

I am delighted to welcome you to [Company/Department Name]. My name is [Your Name], and I am [your role or position]. I want to express my excitement about working with you and look forward to supporting your leadership.

Our team is passionate about [briefly describe team purpose or key projects], and we are eager to collaborate under your guidance. If there's anything you need to get acclimated, whether it's information about ongoing projects or introductions to team members, please don't hesitate to reach out.

In our team, we value [mention core values such as collaboration, innovation, transparency], and I believe your insights will greatly contribute to our shared goals. I am confident that your expertise will help us achieve new milestones.

Please feel free to contact me at [your contact information] if you have any questions or require assistance. I am happy to help and look forward to building a productive and positive working relationship.

Once again, welcome aboard! I am excited about what we will accomplish together.

Best regards,

[Your Name]

[Your Position]

[Your Contact Information]

...

## Tips for Writing an Effective Welcome Letter to Your New Manager

To ensure your message is impactful and professional, consider the following tips:

### 1. Personalize Your Message

Customize the letter with specific details about the manager or team to make it more genuine and welcoming.

### 2. Maintain a Professional Tone

While warmth is important, keep the tone respectful and professional to set appropriate boundaries.

### 3. Be Concise but Informative

Provide enough information to be helpful without overwhelming the reader.

### 4. Highlight Team Strengths and Culture

Share insights into the team's achievements, values, and working style to help the manager understand the environment.

## 5. Offer Practical Support

Suggest specific ways you can assist during their onboarding or transition period.

## 6. Proofread and Edit

Ensure the letter is free of errors and maintains clarity to uphold professionalism.

## Additional Ideas for Enhancing Your Welcome Message

Beyond a written letter, consider supplementing your message with:

- A virtual or in-person team introduction
- An informal coffee or lunch meeting
- Sharing helpful resources such as organizational charts, project documentation, or company policies

These gestures reinforce your commitment to a smooth onboarding process and foster a welcoming environment.

## SEO Optimization for Your Welcome Letter Content

To ensure this article ranks well for relevant searches, incorporate targeted keywords naturally throughout the content:

- Sample welcome letter to new manager
- How to write a welcome letter for a new manager
- Welcome message to new manager template
- Manager introduction letter sample
- Tips for welcoming a new manager

Using these keywords strategically will help individuals searching for guidance find your content easily.

## Conclusion: Crafting a Memorable Welcome Letter

A well-crafted sample welcome letter to your new manager is more than just a formal greeting; it is an opportunity to set the tone for a positive, collaborative, and productive working relationship. By including personalized, supportive, and professional elements, you demonstrate your commitment to

team success and organizational harmony. Remember to keep your message warm, clear, and concise, and always be open to ongoing communication.

Whether you are an employee welcoming your new leader or a manager reaching out to your team, taking the time to compose a thoughtful welcome letter can make a significant difference in facilitating a smooth transition and building trust from the outset. Use the sample template and tips provided here to craft your own effective message, and watch how it helps foster a welcoming and motivated environment for everyone involved.

## Sample Welcome Letter to My New Manager: A Comprehensive Guide to Crafting a Warm and Effective Introduction

When stepping into a new role or welcoming a new manager, one of the most impactful gestures you can make is drafting a thoughtful, well-structured welcome letter. Such a letter not only sets the tone for a positive working relationship but also demonstrates professionalism, enthusiasm, and respect. This guide dives deep into the essential elements of a sample welcome letter to your new manager, providing you with insights, tips, and a detailed template to help you craft your own.

## Understanding the Importance of a Welcome Letter

A welcome letter serves multiple purposes:

- Establishes a positive first impression: It shows your initiative, thoughtfulness, and eagerness to collaborate.
- Sets the tone for communication: It encourages open dialogue and a smooth onboarding process.
- Builds rapport and trust: Personal touches and professionalism foster a foundation of mutual respect.
- Clarifies expectations and offers support: Demonstrates your readiness to contribute and adapt.

## Key Components of a Sample Welcome Letter

Creating an effective welcome letter involves covering several core areas to ensure clarity, warmth, and professionalism:

### 1. Greeting and Introduction

Start with a warm greeting that addresses your new manager personally. Use their name and a friendly tone. For example:

> Dear [Manager's Name],

> I am delighted to have the opportunity to work with you and warmly welcome you to our team.

This immediately establishes a friendly tone and shows your enthusiasm.

## 2. Expressing Gratitude and Excitement

Express appreciation for the opportunity to collaborate and your excitement about the future. For example:

> I want to express my gratitude for the chance to be part of this dynamic team under your leadership. I am eager to contribute to our shared goals and learn from your expertise.

## 3. Brief Self-Introduction

Provide a succinct overview of your role, background, and key responsibilities. This helps your manager understand your position and experience. For example:

> To give you a quick background, I have been with [Company] for [X years], focusing on [your main responsibilities], and I am passionate about [related interests or skills].

## 4. Highlighting Your Willingness to Collaborate

Show openness to support and teamwork:

> I am committed to working collaboratively and am always open to feedback and new ideas. Please feel free to reach out? I am here to assist in any way I can.

## 5. Offering Support and Sharing Contact Information

Make it easy for your new manager to connect with you:

> You can reach me at [email address] or [phone number]. I look forward to working closely with you and contributing to our team's success.

## 6. Closing with a Positive Note

End on an optimistic and welcoming note:

> Once again, welcome aboard! I am excited about the opportunities ahead and look forward to a

productive and positive working relationship.

## Sample Welcome Letter to a New Manager

Below is a comprehensive sample that incorporates all these elements, which you can customize to fit your personal style and context:

Subject: Warm Welcome and Looking Forward to Working Together

Dear [Manager's Name],

I hope this message finds you well. I wanted to take a moment to extend a warm welcome to you as our new [Manager's Title]. It's truly a pleasure to have you join our team, and I am excited about the opportunities that lie ahead under your leadership.

I am [Your Name], currently serving as [Your Role] within the [Department/Team]. I have been with [Company] for [X years], specializing in [your key responsibilities or skills]. Throughout my time here, I have developed a strong passion for [specific interests or areas], and I am eager to contribute my skills to support our team's objectives.

Having worked on projects such as [briefly mention relevant projects], I understand the importance of collaboration, clear communication, and innovation. I believe that your experience and vision will greatly enhance our team's dynamic, and I look forward to learning from you.

Please know that I am fully committed to supporting our team's success and am always open to feedback or guidance. I am confident that together we can achieve great results. Should you need any assistance or have questions, do not hesitate to reach out. My contact information is [email address] and [phone number].

Once again, welcome aboard! I am enthusiastic about working together and contributing to our shared goals. Wishing you a smooth transition into your new role, and I look forward to meeting you in person soon.

Best regards,

[Your Full Name]

[Your Job Title]

[Your Department]

[Company Name]

## Tips for Personalizing Your Welcome Letter

To make your welcome letter more impactful, consider the following personalization tips:

- Use the manager's name: Avoid generic greetings; personalized addresses feel more genuine.
- Mention specific initiatives or projects: If you know upcoming projects, reference them to show engagement.
- Add a personal touch: Share a brief anecdote or interest related to the team or company culture.
- Maintain professionalism with warmth: Strike a balance between friendly and formal language.
- Be concise yet comprehensive: Cover essential points without overwhelming your reader.

## Additional Considerations When Writing Your Welcome Letter

- Timing: Send your letter shortly after your manager's start date or before their first day, if possible.
- Tone: Keep the tone positive, respectful, and enthusiastic.
- Format: Use professional email formatting or a clean Word document, depending on your company's culture.
- Follow-up: Consider following up in person or via email after your manager's first few days to reinforce your support.

## Conclusion: Making a Lasting First Impression

A well-crafted sample welcome letter to your new manager is more than just a formality; it's a strategic tool to foster a positive relationship from the outset. By thoughtfully addressing key components—greeting, introduction, expression of enthusiasm, support, and contact details—you set the stage for effective communication and collaboration.

Remember, the goal is to convey professionalism, warmth, and readiness to contribute. Personalization and sincerity will make your message stand out and help establish a foundation of trust and teamwork. Whether you choose to use the provided sample as a template or craft your own, the effort you put into this initial communication will pay dividends in your ongoing working relationship.

In summary:



- Start with a warm greeting and personalized address.
- Express genuine gratitude and enthusiasm.
- Introduce yourself clearly and succinctly.
- Offer your support and openness to collaboration.
- Provide your contact information for easy communication.
- End with a positive, forward-looking closing.

By following these guidelines, you'll ensure your welcome letter is both impactful and memorable, paving the way for a successful partnership with your new manager.

**Question** What should I include in a welcome letter to my new manager? Include a warm greeting, introduce yourself, express enthusiasm for working together, mention any relevant background, and offer support for a smooth onboarding process. How can I make my welcome letter to my new manager more professional? Use a formal tone, keep the message concise, proofread for errors, and include a polite closing. Personalize the letter to reflect your genuine interest and professionalism. Is it appropriate to mention specific goals in my welcome letter to a new manager? Yes, expressing your willingness to contribute to team goals or mentioning your commitment to shared objectives can demonstrate enthusiasm and initiative. When is the best time to send a welcome letter to my new manager? Send the letter shortly after your manager's arrival or announcement, ideally before your first meeting, to set a positive tone and establish early rapport. Should I include personal details in my welcome letter to my new manager? Keep the focus professional but feel free to include brief personal touches, such as shared interests or hobbies, to foster rapport and humanize your message. How can I make my welcome letter stand out to my new manager? Personalize your message, express genuine enthusiasm, and highlight specific ways you look forward to collaborating or contributing to the team. What tone should I use in a welcome letter to my new manager? Maintain a friendly, respectful, and professional tone that conveys enthusiasm and openness to collaboration. Can I include questions in my welcome letter to my new manager? Yes, asking thoughtful questions about team goals, expectations, or upcoming projects can demonstrate your proactive attitude and eagerness to learn. Are there any common mistakes to avoid in a welcome letter to a new manager? Avoid being overly casual, too lengthy, or overly formal. Also, steer clear of negative comments or assumptions about the team or organization. Should I follow up after sending the welcome letter to my new manager? Yes, engaging in a brief follow-up or during your first meeting can reinforce your positive attitude and help establish a strong working relationship.

**Related keywords:** welcome letter, new manager, onboarding, introduction letter, greeting message, team welcome, managerial communication, workplace onboarding, professional greeting, introductory letter

## sample letter introducing new manager to clients

### sample letter introducing new manager to clients

Introducing a new manager to your clients is a crucial communication that can influence ongoing relationships and future opportunities. Whether your organization is undergoing leadership changes or expanding its management team, sending a well-crafted introductory letter ensures a smooth transition and reassures clients of continued service excellence. In this article, we will explore the essential elements of a professional and effective sample letter introducing a new manager to clients, along with tips on customizing your message for maximum impact.

## Why Sending a Letter to Introduce a New Manager Matters

Before diving into the structure and content of the letter, it's important to understand why such communication is vital:

### Builds Trust and Maintains Relationships

Clients value transparency and proactive communication. Introducing your new manager demonstrates your commitment to maintaining a strong relationship and reassures clients that their needs will continue to be prioritized.

### Provides Clarity and Continuity

A clear introduction helps clients understand who will be their new point of contact, reducing confusion and ensuring seamless service delivery.

### Enhances Company Reputation

Proactively communicating leadership changes reflects professionalism and strengthens your organization's reputation as a transparent and client-focused business.

## Key Elements of an Effective Introduction Letter

A well-structured introduction letter should include several core elements to convey professionalism and warmth:

### 1. Clear Subject Line and Opening

Begin with a straightforward subject line if sending via email, such as "Introducing Your New

Account Manager" or "Meet Our New Leadership at [Company Name]." The opening paragraph should immediately state the purpose of the letter.

2. Personal Greeting

Address the client by name to personalize the message. Use respectful and friendly language.

3. Introduction of the New Manager

Provide the new manager's full name, job title, and a brief professional background highlighting relevant experience, skills, and achievements.

4. Reassurance of Continuity

Express your organization's commitment to service quality and reassure clients that their needs will be met without disruption.

5. Personal Touch and Warm Welcome

Include a warm message from the new manager, perhaps sharing their enthusiasm for working with the client.

6. Contact Information and Next Steps

Share how clients can reach the new manager directly, and invite questions or feedback.

7. Closing Statement

End on a positive note, expressing appreciation for the client's ongoing partnership.

8. Professional Signature

Include the sender's name, position, and contact details.

Sample Letter Template: Introducing a New Manager to Clients

Below is a comprehensive sample letter you can customize according to your needs:

``plaintext

Subject: Introducing Your New Account Manager at [Company Name]

Dear [Client?s Name],

I hope this message finds you well. As part of our ongoing efforts to enhance our services and strengthen our partnership, I am pleased to introduce you to our new [Manager?s Job Title], [Manager?s Full Name].

[Manager?s Name] joins [Company Name] with over [number] years of experience in [relevant industry/field], having previously worked at [brief mention of previous relevant roles or companies]. Their expertise in [specific skills or areas] will be instrumental in supporting your account and ensuring that your needs are met with the highest standards.

We understand that continuity is vital to our mutual success. Please rest assured that our team remains committed to providing you with exceptional service, and [Manager?s Name] is eager to learn about your goals and how we can best support you moving forward.

[Manager?s Name] is excited to work with you directly and will be reaching out soon to introduce themselves personally. In the meantime, if you have any questions or specific requirements, please feel free to contact them directly at [email address] or [phone number].

On behalf of everyone at [Company Name], I want to thank you for your continued trust and partnership. We look forward to achieving new successes together with [Manager?s Name] as part of our dedicated team.

Warm regards,

[Your Name]

[Your Position]

[Company Name]

[Contact Information]

...

## Tips for Customizing Your Client Introduction Letter

To maximize the impact of your letter, consider these best practices:

### Personalization Is Key

Use the client's name and reference past interactions or specific projects to make the message more personal and relevant.

## Highlight the New Manager's Strengths

Focus on skills and experiences that align with the client's needs to build confidence.

## Maintain a Positive and Professional Tone

Balance professionalism with warmth to foster trust and approachability.

## Keep It Concise and Clear

Avoid lengthy paragraphs; get straight to the point while providing enough detail to make the introduction meaningful.

## Follow Up

After sending the letter, consider a follow-up call or email from the new manager to establish a personal connection.

## Additional Communication Channels for Introducing a New Manager

While a formal letter or email is standard, consider supplementing with other methods:

- **Company Website:** Update the leadership profile section to include the new manager's bio.
- **Social Media Announcements:** Share the news on professional platforms like LinkedIn.
- **Virtual Introductions:** Organize a webinar or video call for key clients to meet the new manager.
- **In-Person Meetings:** Schedule face-to-face meetings when possible for a more personal touch.

## Conclusion

Introducing a new manager to your clients through a thoughtfully crafted letter is a strategic move that reinforces your organization's commitment to transparency, professionalism, and client satisfaction. By including essential information, personal touches, and clear contact points, you can ensure a positive reception and a smooth leadership transition.

Remember, the key to an effective introduction is not only conveying facts but also building confidence and trust. Use the sample template provided as a foundation, customize it to reflect your

company's tone and the specific client relationship, and follow up to foster ongoing communication.

With the right approach, your clients will welcome their new manager and continue to see your organization as a reliable partner dedicated to their success.

### Sample Letter Introducing New Manager to Clients: A Guide to Effective Communication

In today's dynamic business environment, maintaining strong client relationships is essential for sustained growth and success. When a company undergoes leadership changes—particularly at the managerial level—it becomes crucial to communicate these transitions clearly and professionally to clients. A well-crafted sample letter introducing a new manager to clients not only reassures clients of continued service quality but also fosters trust and confidence in the company's stability and future direction. This article explores the key elements of an effective introduction letter, provides a comprehensive template, and offers best practices to ensure your message resonates positively with your clients.

## Understanding the Purpose of the Introduction Letter

Before diving into the specifics of crafting the letter, it's important to understand its core objectives. An introduction letter serves multiple purposes:

- **Informing Clients of Leadership Changes:** Clearly communicate who the new manager is and their role within the organization.
- **Reassuring Clients of Continued Service Excellence:** Emphasize that the transition will not affect the quality of service they receive.
- **Building Trust and Confidence:** Personalize the message to foster a sense of familiarity and reliability.
- **Encouraging Future Engagement:** Invite clients to reach out or meet the new manager to strengthen the relationship.

A well-balanced letter addresses these objectives with professionalism, transparency, and a customer-centric tone.

## Key Elements of an Effective Introduction Letter

Crafting an impactful letter involves incorporating specific elements that collectively convey the message clearly and persuasively. Here are the critical components:

- **Clear and Professional Opening**

Begin with a warm greeting tailored to your client base. Use the client's name if possible for personalization. State the purpose of the letter upfront—introducing the new manager.

- Brief Background of the New Manager

Provide concise information about the new manager's professional background, experience, and qualifications. Highlight relevant skills or achievements that demonstrate their capability to serve the client's needs.

- Reassurance of Service Continuity

Assure clients that the transition will be seamless and that their services will continue without interruption. Emphasize the company's commitment to quality and client satisfaction.

- Personal Touch and Invitation

Include a personal note from the new manager, if appropriate, and invite clients to meet or communicate with them. This helps humanize the transition and fosters a personal connection.

- Contact Information and Next Steps

Provide clear contact details for the new manager or relevant teams. Mention any upcoming meetings, events, or opportunities for clients to engage with the new leadership.

- Professional Closing

End with a courteous closing that reinforces your organization's commitment to the client's success.

## **Sample Letter Template: Introducing a New Manager to Clients**

Below is a comprehensive template that combines the key elements discussed. Remember to customize it to your specific context.

[Your Company Letterhead or Header]

[Date]

Dear [Client Name],

Subject: Introducing Your New [Manager?s Title], [Manager?s Name]

We hope this message finds you well. At [Company Name], our commitment to providing exceptional service remains our top priority. As part of our ongoing efforts to better serve you, we are pleased to introduce [Manager?s Name], who has recently joined us as our new [Manager?s Title].

[Manager?s Name] brings with them over [X years] of experience in [industry or relevant field], with a proven track record of delivering innovative solutions and building strong client relationships. Prior to joining [Company Name], [he/she/they] served as [previous position] at [previous company], where [he/she/they] successfully [mention notable achievement or responsibility].

In their role as [Manager?s Title], [Manager?s Name] will oversee your account and work closely with you to ensure that your needs are met efficiently and effectively. Rest assured, this transition is designed to be seamless, and your current services and support will continue without interruption.

[Optional personal note from the new manager]:

?I am honored to join the team at [Company Name] and look forward to working with you. My goal is to understand your unique needs and ensure that we continue to provide solutions that support your success. Please feel free to reach out to me directly at [contact details], or let me know if you would like to schedule a meeting.?

We value your partnership and are excited about the opportunities ahead. Should you have any questions or wish to discuss your account further, please do not hesitate to contact me or your dedicated account representative.

Thank you for your continued trust in [Company Name]. We are confident that [Manager?s Name] will be a valuable resource for you, and we look forward to strengthening our relationship in the years to come.

Warm regards,

[Your Name]

[Your Title]



[Your Contact Information]

[Company Name]

[Company Contact Details]

## Best Practices for Writing a Client Introduction Letter

To maximize the effectiveness of your message, consider the following best practices:

### Personalization Is Key

- Use the client's name and reference past interactions or projects if applicable.
- Tailor the tone to match your client's relationship with your company?more formal for corporate clients, slightly casual for long-standing partners.

### Be Transparent and Honest

- Clearly explain the reason for the leadership change.
- Address any potential concerns proactively to prevent uncertainty.

### Highlight the New Manager's Strengths

- Focus on skills and experience relevant to the client's needs.
- Demonstrate how the new manager will add value.

### Keep the Tone Optimistic and Professional

- Use positive language to foster confidence.
- Maintain professionalism throughout the letter.

### Follow Up

- Consider scheduling a call or meeting to introduce the new manager personally.
- Send a follow-up email or message to reinforce the message.

## Timing Matters

- Send the letter promptly after the managerial change is official.
- Ensure that clients receive the message before or shortly after any public announcement.

## Additional Tips for Effective Client Communication

Beyond the letter itself, consider integrating these strategies into your broader communication plan:

- Use Multiple Channels: Supplement the letter with phone calls, emails, or virtual meetings.
- Leverage Testimonials or Endorsements: If appropriate, include quotes or endorsements about the new manager's capabilities.
- Maintain Consistency: Ensure all communication from your organization aligns with the message and tone of the introduction letter.
- Solicit Feedback: Encourage clients to share their thoughts or concerns to foster transparency and ongoing dialogue.

## Conclusion: The Power of a Thoughtful Introduction Letter

Introducing a new manager to your clients is a pivotal moment that can influence ongoing relationships and perceptions of your organization. A well-crafted, professional, and personalized letter not only informs but also reassures your clients that their needs remain a priority. By carefully considering the message's content, tone, and timing, your company can turn this transition into an opportunity to reinforce trust, demonstrate commitment, and foster stronger collaborations.

Remember, the goal is to communicate confidence, competence, and care—values that underpin lasting client relationships. Whether you use the provided template or craft your own, prioritize clarity and sincerity, and your clients will appreciate your proactive approach to leadership transitions.

**Question** What should be included in a sample letter introducing a new manager to clients? The letter should include a warm introduction of the new manager, their professional background, the reasons for the change, reassurance of continued service quality, and contact information for future correspondence. How can I make the letter to clients more personalized when introducing a new manager? Personalize the letter by mentioning specific achievements of the new manager, expressing appreciation for the clients' loyalty, and including a friendly tone to foster trust and familiarity. What is the ideal tone for a sample letter introducing a new manager to clients? The tone should be professional, warm, and confident, emphasizing continuity of service while expressing excitement about the new leadership. How soon should the introduction letter be sent after appointing a new manager? It's best to send the introduction letter promptly, ideally within a

week of the new manager's appointment, to ensure clients feel informed and valued. Should the letter include a personal meeting or call with clients? Yes, including an invitation for a personal meeting, call, or webinar can help build rapport and address any questions clients may have. Can you provide a sample closing statement for such a letter? Certainly! Example: 'We look forward to continuing our successful partnership under [Manager's Name]'s leadership. Please feel free to reach out with any questions or for a future meeting.' How can I ensure the letter maintains a professional yet approachable tone? Use clear, respectful language, express enthusiasm about the future, and avoid overly formal or stiff phrasing to keep the tone friendly and professional. What are common mistakes to avoid in a sample letter introducing a new manager to clients? Avoid using vague language, failing to mention the manager's background, neglecting to reassure clients about service continuity, and not including a way for clients to connect with the new manager.

**Related keywords:** introduction letter, new manager announcement, client communication, management change letter, professional introduction, business letter template, corporate update, client relations, leadership transition, organizational change

**Read the full article online:** [Sample letter introducing new manager to clients](#)